



Real Story: How they got their truck

Readiness Report

The problem

Chief Taylor needed a new truck but he was lucky. The local Township agreed to help the Department with an extra annual contribution for the truck payment.

The problem was that Chief Taylor did not know exactly how much to request for the truck he needed.

He thought he may need \$15,000 to \$20,000 extra each year to get the truck the Department needed.

What happened next

Chief Taylor provided the last three years financial statements and the bid price of the truck he needed.

He also talked with his ENVIZION fire finance specialist about the department's plans, goals, and situation.

The conversation lasted about 20 minutes.

The result

The ENVIZION Financial Readiness Report showed that the Department needed an extra \$30,000 per year to purchase the truck he needed.

He showed the information to the Township who agreed to provide the \$30,000 annually to get the truck they needed.

"I almost had a nightmare situation. If I had asked the Township for \$15,000, I would have been left with 3 bad options - scrap my plans and get less truck, sign a contract on a truck I could not afford, or ask the Township again for more money and not look like I knew what I was doing.

The Readiness Report is a professional looking analysis to provide to my Township and it helped get all the money I needed without any trouble. Thank you ENVIZION Financial" – Chief Taylor, PA

The problem: The Department had a pledge from the local Township to help with the payments on a new truck. But the Department did not know how much money to request for the truck they needed.

The result: An ENVIZION Readiness Report provided the Department with the amount to request from the local Township to get the truck they needed. They received enough to get the truck they needed.

Why ENVIZION Financial?

Unlike local banks, ENVIZION Financial specializes in fire truck lending and purchase planning. We've helped hundreds of fire departments across the U.S. plan for and purchase thousands of trucks valued at a half-billion dollars. That's experience you won't find anywhere else.

What our customers say:

"Would definitely do business again" – T. Smith, TX

"You make borrowing so easy, it is a pleasure!" – S. Archer, TN

"ENVIZION was very professional" – K. Wiles, SC

"The customer service is great" - R. Baltus, IN

"This was a huge expenditure for a department of our size and you made us comfortable every step of the way" – W. Francis, IL

"These are people who can make your dream come true. They are great to work with and extremely helpful" – B. Brockmann, PA

www.envizionfire.com

